

# **USDA BROILER MARKET NEWS REPORT**

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U.S. Department of Agriculture

**Agricultural Marketing Service** 

**Poultry Programs** 

Market News Branch

# NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were lower in the East; unchanged elsewhere when compared to a week earlier. Trade sentiment was generally reported as steady in the major terminal markets. Retail demand was light to moderate although some traders were anticipation that movement would improve for first of month business. Supplies were more than sufficient for trade needs on heavier sizes in the East, 3 pounds and lighter were at least adequate; other areas supplies were adequate for trade requirements. In the parts structure, trading was light to moderate. Breast items and tenders were balanced to well cleared. Wings ranged about adequate to sufficient. Supplies of leg items were available. In production areas, live supplies were moderate. Weights were desirable to heavy, but mostly desirable.

<u>Final report</u> of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 3/01/04-03/05/04 (cents per lb)

	US G	COMPO	DSHE			
	(Includes branded product)					
<u>AREAS</u>	<b>MAJORITY</b>	WTD	<b>LOADS</b>	WTD	<b>LOADS</b>	
		<u>AVG</u>		<u>AVG</u>		
	Delivered to I	First Rece	eivers			
Bos/New Eng	73.00-77.00	76.00	17	72.86	40	
Chicago	69.00-72.00	72.16	41	74.74	71	
Ohio Cities	TFEWR	_	_	73.55	23	
Denver	76.50	76.50	14	76.81	16	
Detroit	71.00-73.00	72.50	12	73.15	45	
Los Angeles	77.00	77.52	58	79.73	139	
New York	75.00-77.00	75.71	24	71.90	59	
Philadelphia	75.50-77.00	76.13	12	73.71	24	
Pittsburgh	76.00-78.00	76.95	11	74.63	57	
St. Louis	72.00	71.60	21	71.94	39	
San Francisco	77.50	78.58	33	82.00	81	
Composite Weighted Average						

Loads 03/01/04 Change/Last Wk 02/23/04 03/03/03 594 75.52 0.43 75.09 60.83

**WOG BROILERS** (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

<u>REGIONS</u>	<u>MAJORITY</u>	WTD AV	<b>LOADS</b>
East	75.00-77.50	76.60	37
Central	70.00-77.50	76.37	63
West	76.00-79.00	77.96	35

Southeast Area FOB Dock Equivalent

Mississippi 71.00-73.00 72.23 81

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 72.25 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

MONDAY FINAL WTD AVG

<u>LOADS</u>	<u>RANGE</u>	FOB DOCK OR EQUIVALENT
1,050	66.00-75.50	71.57
The Georgia f.o.b. o	lock confirmed final w	reighted average prices on
ice packed parts:	WTD AVG	VOLUME
<u>ITEM</u>	(CENTS PER POUND	<u>(000 POU</u>
LINE RUN TENDER	RS 221.00	1,445
BREASTS - B/S	194.00	5,747
BREASTS - WHOLE	100.50	1,957
THIGH MEAT - B/S	124.50	1,087
LEG QUARTERS	39.50	8,403
WINGS	122.00	3,056

THIS INFORMATION IS SUPPLIED BY THE GEORGIA DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYER Trucklot buying activity on ready-to-cook whole broiler/fryers was noted as cautious and unaggressive entering the week. Offerings of the 3 pound and lighter birds were adequate to balanced. The heavier weights were at least sufficient. The market tone was mostly steady. In the parts complex, breast items and tenderloins were in tight balance and commanding normal premiums. Legs, leg quarters and drumsticks were available. Wings were adequate.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was generally steady. Demand was light to moderate. Supplies were usually sufficient but clearing at most locations. In the parts structure, trading was fair. Breast items were in close balance and well cleared. Wings were generally adequate. Dark meat items were still available due in part to on going export developments. In production areas, live supplies were moderate at mostly desirable weights.

WESTERN REGION BROILER/FRYERS Final majority prices were unchanged when compared to last Monday's levels. Trading reported on whole body for this week's deliveries at unchanged to generally higher prices. Offerings were at least adequate for immediate needs. Buying activity moderate at best. Retailer demand was moderate overall best for parts. Dealers reported satisfactory weekend clearances. Trade sentiment weak on leg quarters, steady on wings and firm on breast. Reported trading on parts for this week's delivery at lower prices on leg quarters at 38-43.5 bulk and 4/10s 38.5-43.5, higher prices on breast bone-in at 104-109 and boneless 182- 191, steady on wings at 126-127. The Los Angeles negotiated WOG weighted average was 77.31 up .97 from last week's level with the volume reported at 26 loads down 7 percent.

MIDWEST REGION BROILER/FRYER Final majority prices were unchanged; Ohio cities TFEWR from last Monday's final. The market tone on whole broilers was steady. Offerings, though limited were sufficient for very light trade needs. Demand into retail and food service channels was generally light with expectations for improvement by week's end. Floor stocks were in balance to long. Weights desirable to slightly light. Supplies of of all parts were in close balance to adequate with dark meat building. The market tone was fully steady to firm on breast items and weak on dark meat.

<u>DELMARVA BROILER/FRYERS</u> Movement of ready-to-cook whole birds was no better than fair entering the week. Seller offerings were more than sufficient for current inquiry. Live supplies were moderate; weights were in a full range of light to heavy. Processor schedules were mostly moderate. Less than trucklot asking prices were unchanged at 76 to 87 cents. Trade sentiment was about steady. In the parts complex, breast items and tenders were in good balance and well cleared. Legs, leg quarters and drums were available and competitively priced in some instances. Wings were at least adequate.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

BRANDED U.S. GRADE A

RANGE 72-92 WEIGHTED AVERAGE 79.65 NO. OF BOXES 7,973

\*7 of 7 plants reporting.

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity was no better than fair as dealers adopted a cautious and selective posture entering the week. Offerings of breast items and tenderloins were in very good balance and clearing under normal premiums. Legs, leg quarters and drumsticks were available and discounted where burdensome. Retail and distributive movement was slow. The market tone was fully steady to instances firm on breast items and tenderloins, barely steady on legs, leg quarters and drumsticks; about steady on the balance.

ICE-PACKED BROILER/FRYER PARTS. DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES, CENTS PER POUND

INCORLOT AND INC		JRRENT	WTD	<b>VOLUME</b>
<u>ITEM</u>	<b>NEGOTIATED T</b>	RADING	AVG	/LBS
BREAST - B/S	•	190-195	189.18	533,350
TENDERLOINS		200-205	191.15	138,400
BREAST - WITH R	BS	98-99	105.32	121,960
BREAST - LINE RU	JN	98	101.69	47,480
LEGS		45-46	50.79	467,320
LEG QUARTERS (	BULK)	37-38	38.19	364,463
DRUMSTICKS		39-40	44.61	152,400
THIGHS		42-43	50.56	69,840
B/S THIGHS		116-117	115.14	61,880
WINGS (WHOLE)		114-115	122.98	119,840
BACKS AND NECK	(S (STRIPPED)	10-12	11.96	22,960
LIVERS (5 POUND	TUBS)	35-40	30.60	10,400
GIZZARDS (HEAR		60-65	70.39	16,320
INCLUDES NEW Y	ORK CITY METI	ROPOLIT	AN AREA, N	NORTHERN
NEW JERSEY, MA	SSACHUSETTS	, CONNE	CTICUT, RI	HODE IS-
LAND, AND PENNS	,			BURG).
* TODAY'S NEGOT	TATED SALES A	S OF 11:3	30 A.M.	

\*\* WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

<u>ITEM</u>	LBS (000	<u>) RANGE</u>	<u>MAJORITY</u>	WT. AVG
BREAST - B/S	1,220	180.00-194.00	183-189	185.43
TENDERLOINS	488 1	189.00-248.00	189-211	202.13
BREAST - WITH RIBS	199	98.00-110.00	100-102	101.97
FRONT HALVES	267	87.00-102.00	92-97	93.30
LEGS		NO TRADING	REPORTED	)
LEG QUARTERS (BUL	K) 397	31.00-37.00	31-36	34.28
LEG QUARTERS (4/10	) 2,198	37.00-39.00	37	37.64
WINGS (WHOLE)		NO TRADING	REPORTED	)
DRUMSTICKS		NO TRADING	REPORTED	)
THIGHS	2,119	33.04-49.00	49	48.56

## **ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)** FOR MONDAY 16-Feb-04

	<b>ESTIMATE</b>	<b>ACTUAL</b>	<b>AVG WTS</b>	<b>ACTUAL</b>	AVG WTS
	03/01	02/26	02/26	02/23	02/19
ALA	3,916	3,667	5.16	3,730	5.14
ARK	5,426	5,062	4.94	5,254	4.96
DELMARV	4 2,182	2,064	5.32	2,181	5.34
KY-LA-TN	2,009	1,941	5.04	1,990	5.00
MISS	3,076	3,098	5.37	3,061	5.32
NC	2,442	1,977	6.31	2,384	6.25
TEXAS	2,126	2,160	5.03	2,061	5.09
TOTAL	21,177	19,969	5.24	20,661	5.25
MON	21,177 (A)			20,661 (A	<b>N</b> )
(A) Weekly cumulative for states listed above.					

Broiler-fryer slaughter under federal inspection for 01-Mar 2004 is estimated to be 31,683,000 up 2.19 percent from a week ago and up 2.63 percent from a year ago.

(Last week 31,004,000; last year 30,872,000)

SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR EQUIVA-LENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CUR-RENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

POUNDS WTE					
<u>ITEM</u>	(000)	<b>RANGE</b>	<b>MAJORITY</b>	<u>AVG</u>	
BREAST - B/S	738	185.00-264.00	186-188	195.48	
TENDERLOINS	230	204.00-222.00	204-206	207.10	
BREAST - LINE RUN	122	97.00-102.00	98-99	99.37	
FRONT HALVES	TO	O FEW TO REPO	ORT		
LEGS	113	49.00-62.00	50-52	52.04	
LEG QUARTERS (BULK)	571	34.00-38.00	35-36	35.72	
LEG QUARTERS (4/10)	895	38.00-43.00	38-40	39.28	
WINGS (WHOLE)	297	120.00-123.00	121-123	122.23	
WINGS (CUT)	442	132.00-144.00	134-137	136.81	
DRUMSTICKS	TO	O FEW TO REPO	ORT		
THIGHS	TO	O FEW TO REPO	ORT		
B/S THIGHS	TO	O FEW TO REPO	ORT		
********	******	******	*****	*****	

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR MARCH 1, 2004 — F.O.B. DOCK. TODAY'S 5-DAY RANGE **AVERAGE AVERAGE** 64.50 - 71.50 68.82 69.76

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION BROILER/FRYER ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL. IN. IA. KS. MI. MN MO. NE. ND. OH. SD. AND WI WEEK OF 01-MAR-2004 TO 05-MAR-2004. CENTS PER POUND Price Per Lb. BREAST - B/S 180.00 - 201.00 184.00 - 194.00 BREAST - LINE RUN 93.00 - 114.00 98.00 - 103.00 **LEGS** 38.00 - 60.00 LEG QUARTERS (BULK) 33.00 - 42.00 36.00 - 38.00 DRUMSTICKS 36.00 - 55.00 **THIGHS** 49.00 - 57.00 WINGS (WHOLE) 115.00 - 131.00 118.00 - 121.00 BACKS AND NECKS (STRIPPED) 12.00 - 20.00 **LIVERS** 30.00 - 35.00 GIZZARDS (HEARTS) 35.00 - 45.00

# SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, **DELIVERED TO RESTAURANTS AND INSTITUTIONS**

**RANGE** WOGS 2# & UP - WHOLE 89-90 WOGS 2# & UP - CUT UP 8&9 PIECES 92-97 FROZEN HENS 5# & UP FROZEN DUCKS

FROZEN SQUABS 585-600 **DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA** 

#### (L.A. AREA) FRESH FRYERS 93-99 95-105 **ROASTERS 4# & UP** HENS UNDER 5# 71-77

HENS OVER 5# **DUCKS** RABBITS-WHOLE RABBITS-CUT UP

# SAN FRANCISCO PROCESSED POULTRY

DELIVERED TO RESTAUR	<u>Rants and Insti</u>	<u>TUTIONS</u>
FRESH FRYERS	ICE PACK	102-103
	DRY PACK	104-106
ROASTERS 4# & UP	ICE PACK	109
	DRY PACK	105
HENS OVER 5#	ICE PACK	93
	DRY PACK	93-95
DUCKS		152-175

### EASTERN REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

27-FEB-2004 **CHICKEN** — PRICES — VOLUME —

(Cents per Pound)

FAT

CONTENT FROZEN FRESH TOTAL EXPORT 15% OR LESS RANGE - - - - - - - WTD AVERAGE

(Cents per Pound)
-AT

171				
CONTENT	FROZEN	FRESH	TOTAL	<b>EXPORT</b>
15% OR LE	SS			
RANGE	13.50-16.00	15.00	1,114,000	884,000
WTD AVERA	AGE 15.37	15.00		
15-20%				
RANGE	15.50-20.50	12.50-14.00	1,292,000	572,000
WTD AVERA	AGE 19.14	12.89		
20% OR MC	DRE			
RANGE	16.25	12.00	180,000	-
WTD AVERA	AGE 16.25	12.00		
* INCLUDES	THE STATES	of CT DE EL C	~ NA	NO NIL

<sup>\*</sup> INCLUDES THE STATES of CT, DE, FL, GA, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV

**SOUTHEAST HEAVY LIVE HEN** Majority prices were slightly higher when compared to a week earlier. Demand was at least moderate for offerings that were mostly adequate. Processing schedules were mostly normal. Supplies of finished product were well cleared. The undertone was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP)  $^{\star}$ 

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 01-MAR-04

i i	RANGE	MAJORITY	WTD
CEN	TS/LB.		AVG
AT FARM BUYER LOADING	6-9.5	8.75-9.25	8.84
AT FARM PRODUCER LOADING	T00 F	EW TO REPOR	RT
FOB PLANT	T00 F	EW TO REPOR	RT

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

# CENTRAL REGION MECHANICALLY SEPARATED CHICKEN

F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE CENTRAL REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND, DELIVERY WITHIN TWO WEEKS.

27-FEB-2004 **CHICKEN** — PRICES — VOLUME —

(Cents per Pound)

FAT

CONTENT FROZEN FRESH TOTAL EXPORT

15% OR LESS

RANGE - - -

WTD AVERAGE

CHICKEN, WITH SKIN ADDED PRICES — VOLUME —

(Cents per Pound)

FAT				
CONTENT	FROZEN	FRESH	TOTAL	<b>EXPORT</b>
15% OR LESS				
RANGE	15.00-18.00	13.00-15.00	182,000	-
WTD AVERAGE	16.50	14.20		
15-20%				
RANGE	13.00-16.00	11.00-14.00	1,843,600	722,400
WTD AVERAGE	13.50	12.23		
20% OR MORE				
RANGE	-	-	-	-
WTD AVERAGE				
* INCLUDED THE	CTATEC -4 A		KC KY LA M	II NANI

<sup>\*</sup> INCLUDES THE STATES of AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

<u>SOUTH CENTRAL HEAVY LIVE HEN</u> Prices were generally unchanged compared to the past week. Demand was moderate for fully adequate offerings of spent hens. Finished sales were clearing production scheduling. Trade sentiment was at least steady.

HEAVY TYPE HENS (7 POUNDS AND UP) \*

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 01-MAR-04

RANGE MAJORITY WTD
CENTS/LB. AVG
AT FARM BUYER LOADING 5.75-11.75 8.5-9.25 8.95

\*WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

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